

Md. Hasin Raiyan

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Summary

Innovative and results-oriented leader with a proven track record of success across start-up ventures. Equipped with a diverse skill set spanning from full-stack web development to AI integration, I bring a unique blend of technical expertise and strategic vision to drive business growth. Adept at managing all aspects of operations, from brand collaborations and contract management to customer acquisition and finance, I thrive in dynamic environments where creative problem-solving and strategic thinking are paramount. With a relentless focus on achieving goals and maximizing revenue potential, I excel at navigating complexities, forging strategic partnerships, and delivering impactful solutions that propel businesses forward.

Skills

- Full-stack web development: Proficient in both front-end and back-end technologies to develop robust and scalable web applications.
- UI design: Skilled in creating visually appealing and user-friendly interfaces that enhance user experience.
- AI enthusiast: Passionate about leveraging artificial intelligence technologies to solve complex problems and enhance business processes.
- F1 enthusiast: Deep knowledge and passion for Formula One, including understanding its intricacies and business dynamics.
- Problem solver: Experienced in identifying issues, analyzing root causes, and developing effective solutions to address challenges.
- Real-world problem solver: Capable of applying problem-solving skills to real-world scenarios, considering practical constraints and implications.
- Business strategy maker: Experienced in formulating strategic plans to drive business growth, optimize resources, and capitalize on market opportunities.
- Automation expert: Proficient in automating repetitive tasks and processes using tools and technologies to improve efficiency and productivity.
- Convenience solution provider: Skilled in devising convenient and user-friendly solutions to simplify complex processes and enhance user convenience.
- Shortcut methods creator: Ability to develop efficient and streamlined methods to accomplish tasks and achieve goals effectively and efficiently.
- Brand collaboration: Experienced in establishing and managing collaborations with other brands to enhance visibility and reach.
- Operations management: Skilled in overseeing and optimizing day-to-day operations to ensure efficiency and effectiveness.
- Contract management: Proficient in negotiating, drafting, and managing contracts to protect interests and ensure compliance.
- Customer acquisition: Experienced in identifying and acquiring new customers through targeted marketing and sales strategies.
- Finance management: Knowledgeable in managing finances, budgeting, and financial planning to ensure sustainable growth and profitability.
- Success planning: Skilled in setting and achieving goals through strategic planning and effective execution.
- Revenue development: Experienced in identifying and implementing strategies to increase revenue streams and maximize profitability.
- Strategic planning: Proficient in developing and implementing strategic plans to achieve long-term objectives and goals.
- Administration: Capable of overseeing administrative tasks and processes to ensure smooth operations.
- Leadership: Experienced in leading teams and inspiring others to achieve excellence and success.
- Strategic thinking: Ability to analyze complex situations and develop innovative solutions to achieve desired outcomes.
- Goal setting: Skilled in setting clear and achievable goals to guide action and measure progress.
- Strategic vision: Capable of envisioning future opportunities and challenges and developing plans to navigate them successfully.
- Partnership building: Experienced in establishing and nurturing partnerships with stakeholders to achieve mutual goals.
- Negotiation: Proficient in negotiating deals, contracts, and agreements to secure favorable terms and outcomes.
- Cash flow management: Knowledgeable in managing cash flow to ensure liquidity and financial stability.

Experience

FOUNDER CEO & HEAD STRATEGIST | 09/2022 - Current

FIRST GEAR - Rajshahi, Bangladesh

- Founded FIRST GEAR as CEO and founder
- Driven by a passion for Formula One
- Aimed to explore real-world aspects of business
- Focus on communication, strategy, supply and demand, and understanding customer needs
- Achieved remarkable growth, with a 60% increase in revenue four times within two years
- Implemented innovative strategies to capitalize on market opportunities
- Leveraged insights from the dynamic world of Formula One to drive business success
- Led a dedicated team in executing projects and achieving ambitious goals
- Fostered a culture of continuous improvement and adaptability
- Positioned FIRST GEAR as a leader in the intersection of motorsport and business
- Established strong partnerships and collaborations within the industry

CONTENT MANAGER & GRAPHIC DESIGNER | 02/2024 - Current

AC MILAN Bangladesh - Dhaka, Bangladesh

- Joined AC Milan Bangladesh as Content Manager & Graphic Designer
- Aimed to elevate the social media presence of AC Milan Bangladesh
- Intended to refine design skills through practical application
- Fueled passion for AC Milan, an iconic football club
- Responsible for creating engaging content for social media platforms
- Designed graphics to complement the content and attract followers
- Collaborated with the team to align content strategy with organizational goals
- Conducted research to understand the target audience and tailor content accordingly
- Monitored and analyzed social media metrics to measure the effectiveness of content
- Implemented strategies to increase engagement and reach on social media
- Contributed to building a strong online community of AC Milan fans in Bangladesh

JUNIOR FRONT END DEVELOPER | 04/2023 - 12/2023

Mediaverse - Ras Al Khaimah, United Arab Emirates

- Joined Mediaverse remotely to contribute modern web development skills
- Completed projects like BMT Center and Apexmia
- Utilized HTML, CSS, and JavaScript to create visually appealing designs
- Primarily tasked with replicating concepts from other websites
- Aimed to create websites with modern and attractive aesthetics
- Implemented responsive design principles to ensure compatibility across devices
- Focused on user experience and interface design to enhance usability
- Collaborated with team members to meet project requirements and deadlines
- Left Mediaverse due to unpaid salary, unprofessional behavior, and concerns about unethical business practices

Education and Training

Rajshahi Cantonment Public School & College - Rajshahi | HSC

Science

Rajshahi Cantonment Public School & College - Rajshahi | SSC

Science, 08/2023

Accomplishments

- Achieved remarkable growth, with a 60% increase in revenue four times within two years

Languages

Bangla: First Language

English:

B1

Intermediate (B1)

Websites, Portfolios, Profiles

- https://www.instagram.com/is_that_hasin_/
- <https://www.facebook.com/hasin.fcs/>
- <https://www.linkedin.com/in/hasin-raiyan/>
- [behance.net/is_that_hasin_](https://www.behance.net/is_that_hasin_)

Hey

I'm a web dev & UI designer with a passion for leveraging AI to create innovative and user-centric digital experiences. In my 3 years as a tech enthusiast, I've dived into diverse areas like coding, UI, robotics, drones, and AI/ML. Now, I'm channeling that passion into delivering exceptional front-end development and UI/UX, with the ability to tackle full-stack projects as well.

Outside of coding, my downtime crackles with ambition. Whether channeling Maldini's defensive prowess on the pitch or fueling my Formula One passion to inspire Bangladeshi fans, these experiences ignite my spirit. My heart bleeds Rossoneri for AC Milan, and the flavors and history of Italy call to me. While my academics might not boast brilliance, my curiosity and entrepreneurial spirit drive me secretly running a thriving 7 figure project .